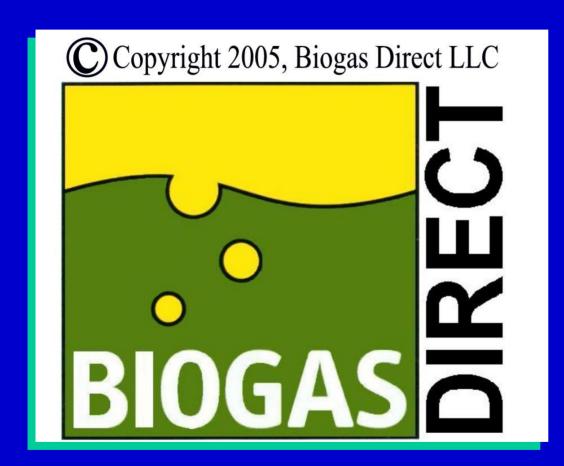
## Michael J. Zander CEO - info@biogas-direct.com





Headquarter USA WI

**GERMANY** 



## ...about BIOGAS DIRECT LLC

### we build BIOGAS PLANTS and CHP(combined heat and power)-SYSTEMS





... from 37 kWh electric = manure from 150 cows to ...

27000 kWh electric = 100.000 cows or 60t corn silage per hour ... more than 100,000,000.00 \$ sales per year



## ... these should be the goals

# 1. THE SYSTEM HAS TO BE SIMPLE

2. THE SYSTEM HAS TO WORK

3. THE SYSTEM HAS TO MAKE MONEY



# 1. THE SYSTEM HAS TO BE SIMPLE

... avoid technology you don't need

... take only the best quality

... have a concept

... have trained people



# 2. THE SYSTEM HAS TO WORK

- ... compare systems, references, visit plants
- ... keep records (visualisation)
- ... take time to prepare (questionnaire)
- ... integrate future plans (size)
- ... be prepared for maintenance (time)
- ... know the biology (service)



# 3. THE SYSTEM HAS TO MAKE MONEY

... the money INPUT/OUTPUT balance

... the energy INPUT/OUTPUT balance

... cheap or efficient?

... biogas or gas or heat or electricity or bedding?

#### Typical Composition of a BIOGAS DIRECT biogas plant BIOGAS electrical energy cogeneration liquid sludge storage organic biogas waste gas purificati thermal energy heat exchanger manure dry organic gas storage gas storage waste overflow digester #1 digester #2 storage sludge storage agitator agitator bedding concrete concrete digester heating digester 1.Digester 2. Digester Seperator Storage



# The CHP (combined heat and power) - SYSTEM



turn key fix price

training included

39 % efficiency

8 years / 0.5 cents/kWh

**5 days installation** 



## **EXAMPLE - THE SITUATION**



dairy farm
2.000 dairy cows

 $= 2.000 \times 25 = 50.000 \text{ gallons manure/day}$ 



## **Investment for 2000 cow dairy farm**



400,000 \$ for 2 concrete tanks 80' diameter

700,000 \$ for BIOGAS PLANT

**450,000 \$** for CHP (500 kW)

**150,000 \$** for separator incl. building

1,700,000 \$ total investment



## yearly costs for BIOGAS PLANT



	<b>no grant</b>	<b>10% grant</b>	<b>25% grant</b>
<b>interest 7</b> %	119,000	107,100	89 <u>,</u> 250
<b>maintenance BP</b>	8,000	8,000	8,000
maintenance CHP	20,000	20,000	<b>20</b> ,000
work 2h/day	14,600	14,600	14,600
	161,600	147,700	181,850



## profit & return on money **BIOGAS PLANT / 2,000 dairy cows**



sales elt 7cent/kWh

savings bedding

sales bedding

profit/year

292,500

100,000

50,000

161,600

280,900

442,500

147,700

292,800

131,850

310,650

return on money

**6.1 years** 

5.2 years 4.1 years



## Michael J. Zander ceo (www.biogas-direct.com)

# THANK YOU VERY MUCH AND **HAVE A GREAT DAY**

... see you at Vir Clar Farm (April 26, 2006 12:00-6:30 pm)